



# The Cornpicker

Bulletin of Fairbury, IL Rotary Club

"Celebrate Rotary"

*Fairburyrotary.com*

### 2004 - 2005 Officers

President .....	John Strong
Pres. Elect .....	Mike Petersen
Vice President .....	
Sec/Treas .....	Leroy McPherson
Editor .....	Leroy McPherson



### DATE/TIME/

**PLACE:** July 5, 2005 - 12:00 Noon at McDonalds

**ATTENDANCE:** 22

**SING-A-LONG:** In The Good Old Summer Time - America, The Beautiful

**LOTTO:** K. Bahler & P. Hermes

## ACTION ON THE AVENUES

### CLUB SERVICE

#### Programs:

- 7-12 Mike Petersen
- 7-19 Bill Payne - Continuance of Retirement Life Styles
- 7-26 District Governor

#### Membership

John's last day as President (He's only just begun I think)

### COMMUNITY SERVICE

#### Livingston Co. Habitat for Humanity Golf Outing

Friday July 15 at Elks in Pontiac

\$60.00/team

Call Gary Huston

*Dinner, Prizes, Fun*



**Would your business consider assembling and sponsoring a team of four players?**

All proceeds benefit Liv. Co. Habitat for Humanity.

### St. Louis Cardinals vs. Chicago Cubs

**Rotary "Family Day" at the Ballpark  
July 24 at Busch Stadium, St. Louis**

Baseball tickets coming - Note changes - game is at 7:00 p.m.  
No refunds!



### Bits & Pieces

If you really want to do something, you'll find a way;  
if you don't, you'll find an excuse.

### AREA CLUB MEETINGS

Bloomington	12:00 Noon	Thursday	Elks Club
Gibson City	6:45 a.m.	Wednesday	The Country Kettle
Gilman	6:05 p.m.	Tuesday	Gilman Lounge
Lincoln	11:50 a.m.	Wednesday	Elks Country Club
Normal	12:00 Noon	Wednesday	Bone Student Center
Piper City	6:15 p.m.	Monday	Azz Izz Tavern

# Passing of the Gavel

## John and Mike

John reflected upon some of this year's accomplishments . . . our successful cookout at Dave's for the restoration of the town clock, benches purchased for North Park with our 100th year logo. We have had a lot of challenges this year. John thanked everyone for all their help. To show his appreciation to Jim for his piano playing, John presented him with a spare yellow bowling ball with a smile on it. All the board members received yellow smile ping pong balls. Leroy got a yellow smiley pen (he took it from his daughter). To Rod - he gave a yellow smiling bouncing circle to read our singing. And to Leroy - a yellow smiley bowling ball with several smiley faces. John said he had a great time this year. He then handed over the gavel to Mike.

Mike thought it was going to be a tough act to follow John. John did a fine job with not only running Rotary but to also juggle his daily business with noon meals to attend here. John

is very busy with other boards and taking care of a large family.



Some goals: raise membership - a lot of time we forget about our female business owners. We have found that women bring a lot of talent and enthusiasm to our club. We need to boost attendance - we are lacking. Rotary is a weekly meeting. We need to try to get here when we can. Call or bring a fellow Rotarian. We need more Rotary involvement, District & R.I. Finally, we need to educate our new Rotarians. We have been lacking in this area for a while. Mike hasn't asked people for his new board but will be working on this. We need to enjoy our club as a Rotary club and take advantage of the things it has to offer.

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## Bits & Pieces

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Benjamin Franklin's method of persuading others to his point of view took patience and endurance. It assumed that people are won over slowly, often indirectly. If you don't win the bargain today, Franklin would say, go after it again tomorrow - and the next day.

Here are some of Franklin's bargaining tips:

1. Be clear, in your own mind, about exactly what you're after.
2. Do your homework, so that you are fully prepared to discuss every aspect and respond to every question and comment.
3. Be persistent. Don't expect to "win" the first time. Your first job is just to start the other person thinking.
4. Make friends with the person with whom you are bargaining. Put your bargain in terms of his or her needs, advantages, and benefits.
5. Keep your sense of humor.